

Temple Sinai

Annual membership meeting

May 31, 2006

7:30PM – 9:00PM

Agenda

- Introduction – Stephen Selig
- Dvar Torah – Kirsten Mishkin
- Religious school – Melissa Woods
- Programming – Rhona Koretzky/Naomi Tannen
Barbara Levine
- Bread & Torah – Rabbis
- Building improvements – Phil Bernard
- Strategic Planning – Charlie Newman
- Fundraising – Amy Kantor
- Temple budget – Trudi Renwick
- Election of Board of Directors – Stephen Selig
- Open forum – Stephen Selig
- Closing Remarks – Stephen Selig

Religious School

- > 170 Students aged 3 – 10th grade
- > 40 teaching staff – adult and teen
- New Programs
- Youth Groups
- New Curriculum
- Safety
- Appreciations

Programing

- Havurah Pardes
- Havurah Vatik
- Membership Committee
- Volunteer Coordinator

Volunteer Coordinator Temple Sinai Needs Your Help!!!!!!!!!!!!

- Committees:
 - Executive: Stephen Selig
 - Administrative: Stephen Selig
 - Education: Melissa Woods
 - Ritual: Martina Zobel/Art Ruben
 - Fund Raising: Amy Kantor

Volunteer Coordinator Temple Sinai Needs Your Help!!!!!!!!!!!!

- Committees:

	Current Chair
– Communications	Ellie DeVries/Jerry Silverman
– Finance	Trudi Renwick/Christina Pitt
– Membership	Naomi Tannen
– Strategic Planning	Charlie Newman

Volunteer Coordinator Temple Sinai Needs Your Help!!!!!!!!!!!!

- Committees:
 - Building
 - Nominating
 - Cemetery
 - Social Action
- Current Chair
 - Phil Bernard
 - Melissa Woods
 - Jeff Michalofsky
 - ?

Volunteer Coordinator Temple Sinai Needs Your Help!!!!!!!!!!!!

- Ongoing Events & Ad Hoc Planning
 - Oneg Coordination ?
 - Library Initiative Kirsten Mishkin/Roy
Ginsberg
 - Soup Kitchen Wendy Zeh
 - Christmas Dinner/Soup Kithchen
Linda Glansberg
 - Shabbat Across America ?

Volunteer Coordinator Temple Sinai Needs Your Help!!!!!!!!!!!!

- Ongoing Events & Ad Hoc Planning
 - 5K Race ?
 - Cookbook Ellie DeVries
 - Progressive Dinner ?
 - Havurah Vatik Naomi Tannen
 - Havurah Pardes Rhona Koretzky
 - Summer dinner dance/silent auction ?

Volunteer Coordinator Temple Sinai Needs Your Help!!!!!!!!!!!!

- Ongoing Events & Ad Hoc Planning
 - Winter performance ?
 - Volunteer Appreciation Barbara Haynes/?
 - Future Leadership Workshop Stephen Selig
 - Bi-annual Cleanup ?

Volunteer Schlepper needed-the religious school is seeking 1 person who will go to price chopper 4-5 times a year and pick up apple juice and cups for school etc.

Bread and Torah: Scribal Activities

● At Temple

- Megillat Esther writing
- Friday scribal demonstrations
- Scribal studio “tours” for Temple visitors
- Temple Sinai religious school classes
- Vermont School visit
- Aviel Barclay visit to Confirmation classes

● At Home

- Megillat Esther writing
- Parchment making
- Vermont School visit
- Temple Sinai Religious school class visits

● Off-site

- Beit Shraga Hebrew Academy
- URJ regional biennial

Bread and Torah: Slice of Heaven Breads

- In-house

- Baking production
- Baking lessons
- Toddler group
- BOCES and Skidmore interns
- Volunteer activity
- Donation Program
- Vermont School visit
- Kitchen improvements
- Program Funds

- Off-site

- BOCES class
- Home of the Good Shepherd
- URJ regional biennials

- Kitchen update

- Current improvements
- Increased Usage

Bread and Torah: Goals

- Promotion of educational activities
 - On-site
 - Outside engagements
- Kitchen improvements/Bakery Expansion
- Megillah dedication March 3, 2007

Building Improvements

- Boiler
- Painting planned
- Repair of windows and stairs
- Plumbing
- Electric
- Remediation

SPC – major accomplishments

- Board consensus and direction

Temple needs more space to satisfy current and future needs
Resolve 509 Broadway question

- Preference survey

- Evaluating Community Building Options

- Special Congregation Meeting February 7, 2006

SPC - Seed money request

- Demographic study – to estimate the **growth of the Jewish population** in the greater Saratoga Springs area
- Financial feasibility study – to evaluate the potential **fund raising capability** towards a Temple Capital Fund initiative
- Engineering cost estimator – to establish **reasonable cost estimates** for the various facility options

Not to exceed \$25,000

SPC - Next steps after February 7 Meeting

- Interview and engage consultants for demographic and feasibility studies
- Interview and engage appropriate professional to generate working drawing and cost data
- Develop an ongoing communication program
- Report back to the membership

SPC – Demographic analysis *

Temple Sinai Membership Growth Predictions

- Minimum Expected Growth Rate= 1.1% (Saratoga County growth from March '06 Census estimate for '04 and '06)
- Growth Rate – Average of '00 to '05= 5.4% (from Temple records)
- Growth Rate – Average of '00 to '06= 5.7% ('06 estimated from roster of individuals)
- Growth Rate – Average of '95 to '00= 5.2% ('95 from member recollection, '96 to '99 data missing)

Temple Sinai Growth Predictions Base ~ 235 Number of Families

- 1.1% Growth Rate ~ 260
- 2.0% Growth Rate ~ 280
- 3.0% Growth Rate ~ 305
- 4.0% Growth Rate ~ 330
- 5.0% Growth Rate ~ 365
- 6.0% Growth Rate ~ 395

**Projected 14 years in
the future**

Note- Future growth rate may not reflect past growth rates, which have been influenced by the effectiveness of recent membership drives, influx of people into area after 9/11, etc. Future growth rates may be higher or lower because of growth in local industries, senior housing under construction, condos under construction, economic situations, etc.

SPC - Communication

Introduction

This plan was developed as a result of discussions by the Board and the Strategic Planning Council in January 2006 about the building and space needs of Temple Sinai.

The strategies and recommendations outlined in the plan are applicable to communicating any important issues considered by the Board and the congregation. The plan, however, is aimed at improving communications involving issues of strategic planning and building and space needs.

The plan is focused on the delivery of information, the means of communication, and related aspects of communications. It **does not** contain “the message” that needs to be communicated, although some of the recommendations can be applied to developing an effective message.

SPC – Current Status

- Finalize plans and develop a recommendation for membership approval to include consideration of, but not limited to:
 - ✓ Status of 509 Broadway site
 - ✓ Conceptual drawings
 - ✓ Cost and financing options
 - ✓ Target date September 2006

SPC Current Status and Next Steps

- Architect-Met with Mark Levin, URJ consultant
May 21, 2006
 - Will send recommendations for next steps
- Financial Feasibility Study-Met with Cindy Swadba a financial consultant in Saratoga
- Both consultants recommended moving forward with defining more specificity of needs, hiring an architect and fundraiser;
- Recommended creating a master plan

Fundraising

- Endowment
- Megillah Esther
- Annual Appeal
- Ongoing events and activities

Finance Committee Report

● Accomplishments:

- Reactivated the Finance Committee – several non-board members have participated actively in the committee work
- Improved collections systems
 - Automatic debit from checking accounts
 - Payroll deductions for staff
 - Automated monthly credit card charges
- Established a true endowment with the Federation
- Negotiated new three year contract with the Rabbis

- Negotiated policy renewal with Utica Mutual at historic premium rates with same coverage
- Reactivated fundraising committee rather than hire the development coordinator
- Established Library Fund
- Paid for major maintenance expenses out of operating account without resorting to building equity line of credit approved at May 2005 annual meeting. Sold Con Ed stock to cover cash outlays for maintenance and repairs.
- **New Treasurer will take over July 1, 2006 – Christina Pitt – professional financial analyst**

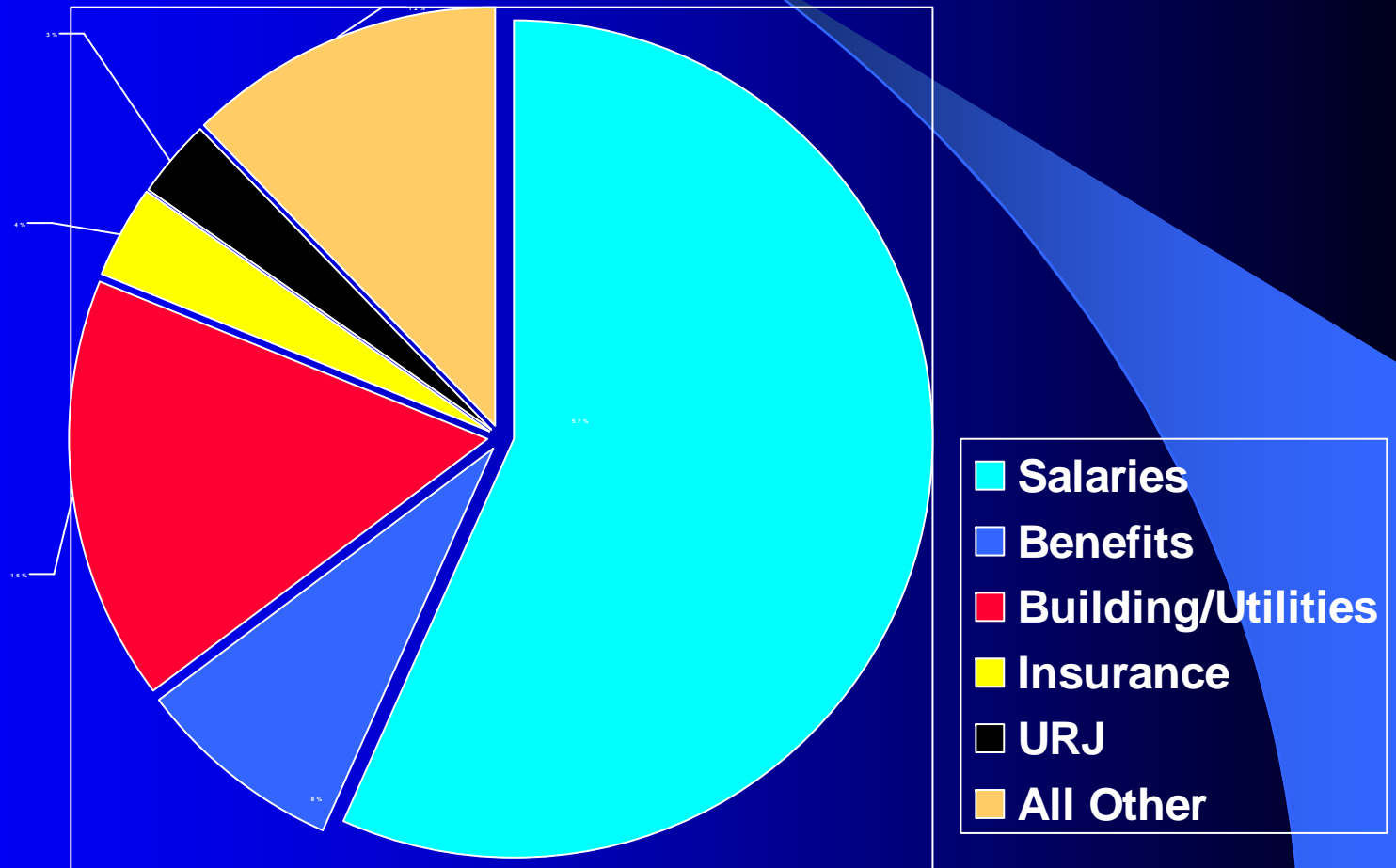
● Challenges:

- Finished 2004-2005 in the black thanks to generous Summer 2005 contribution - \$10,000.
- Washburn and Pinsley informed us that they would no longer be able to donate payroll services --- approximately \$1,000 per year
- Collections still need improvement
- Fundraising income down in 2005-2006
- Better control of expenditures – supplies, copying costs, etc.
- Transition to new Treasurer – Renwick will remain on Board of Trustees and on Finance Committee

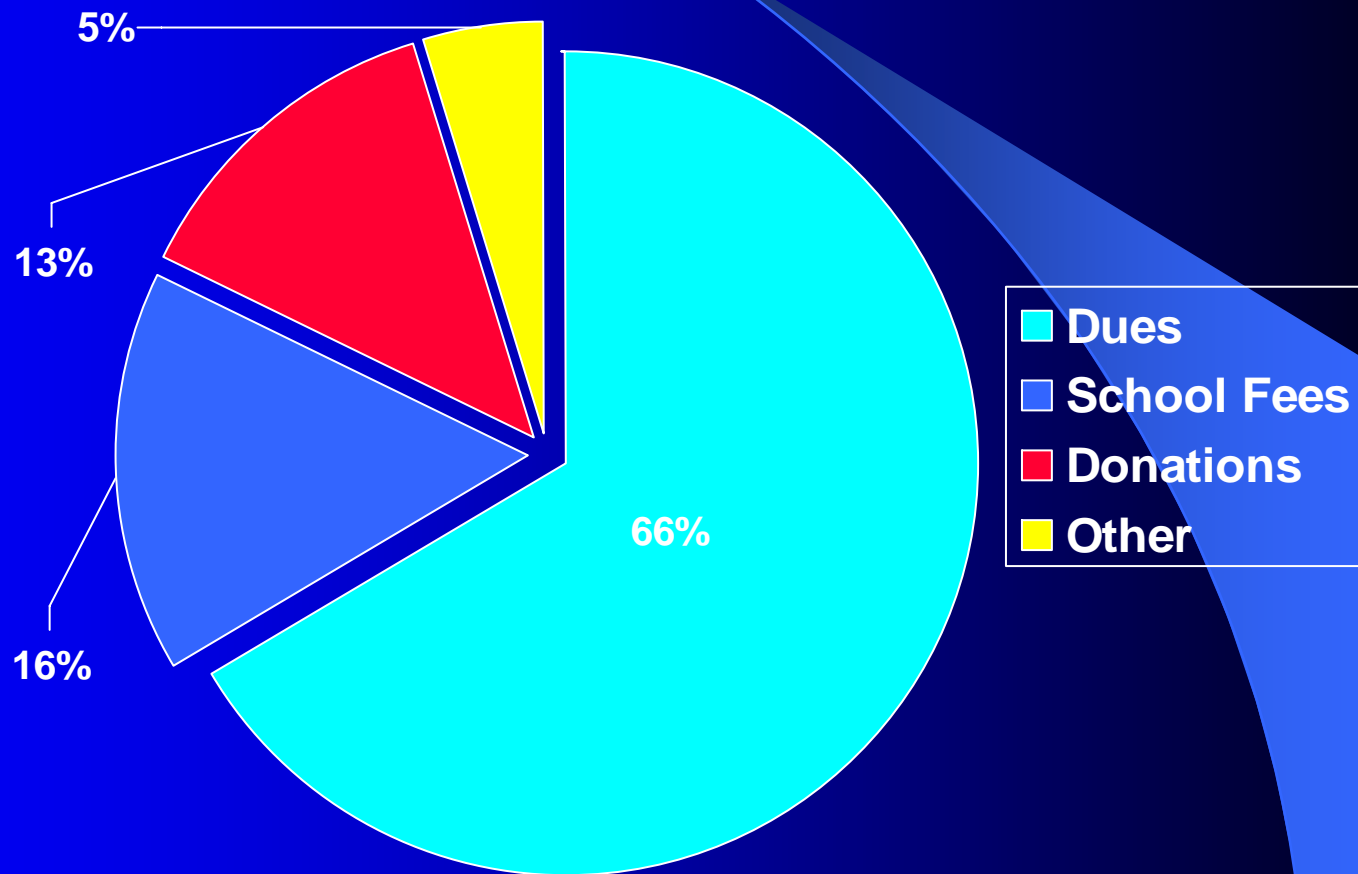
Budget 2006-2007

- Expenditures/revenues up by 12% over last year
- Entire increase explained by higher personnel expenditures
 - Rabbis new contract included pay adjustment
 - Small increases for religious school personnel
 - Administrative coordinator position
- Nonpersonnel expenditures down by 4%

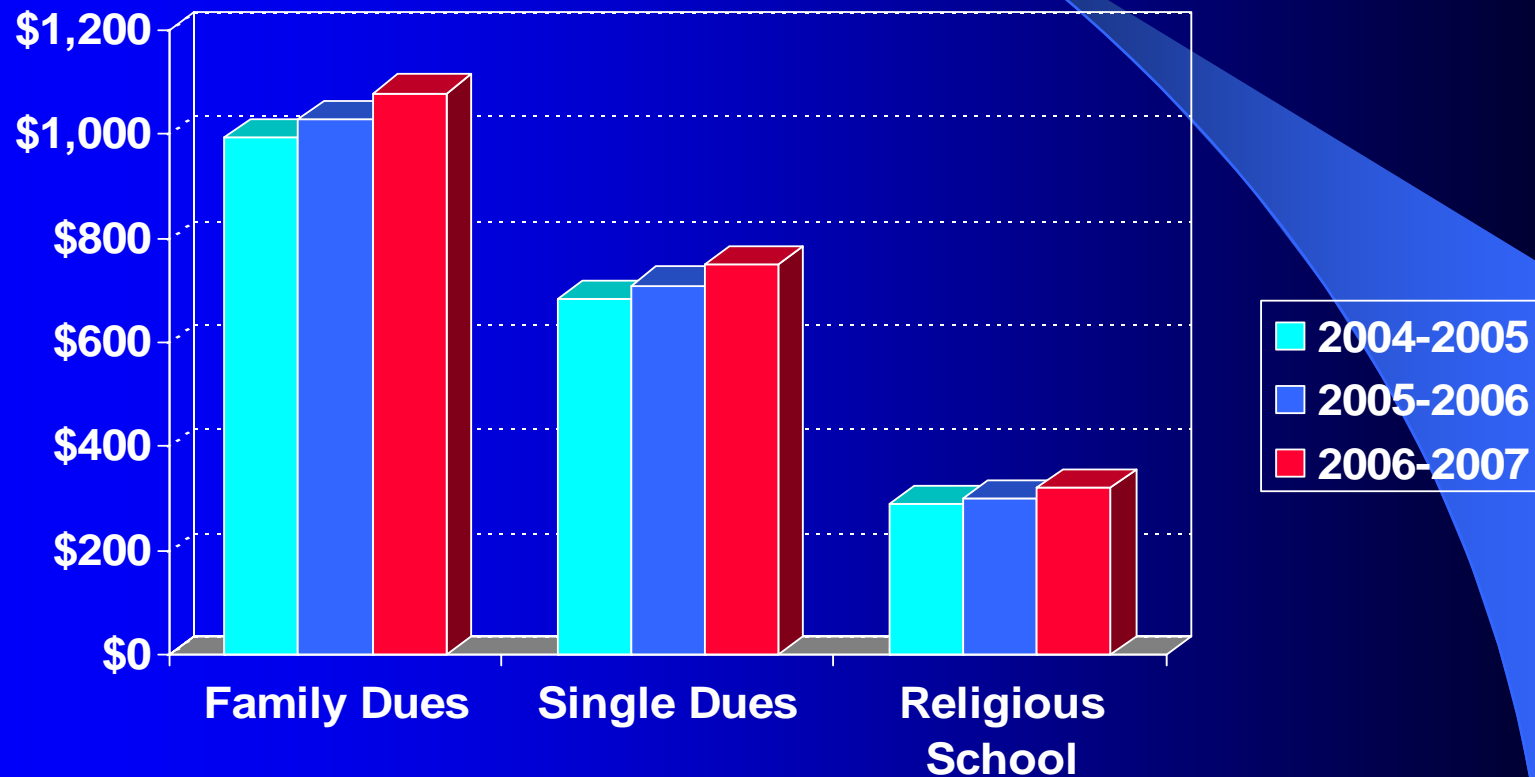
Almost 2/3 of the budget goes for personnel and benefits.



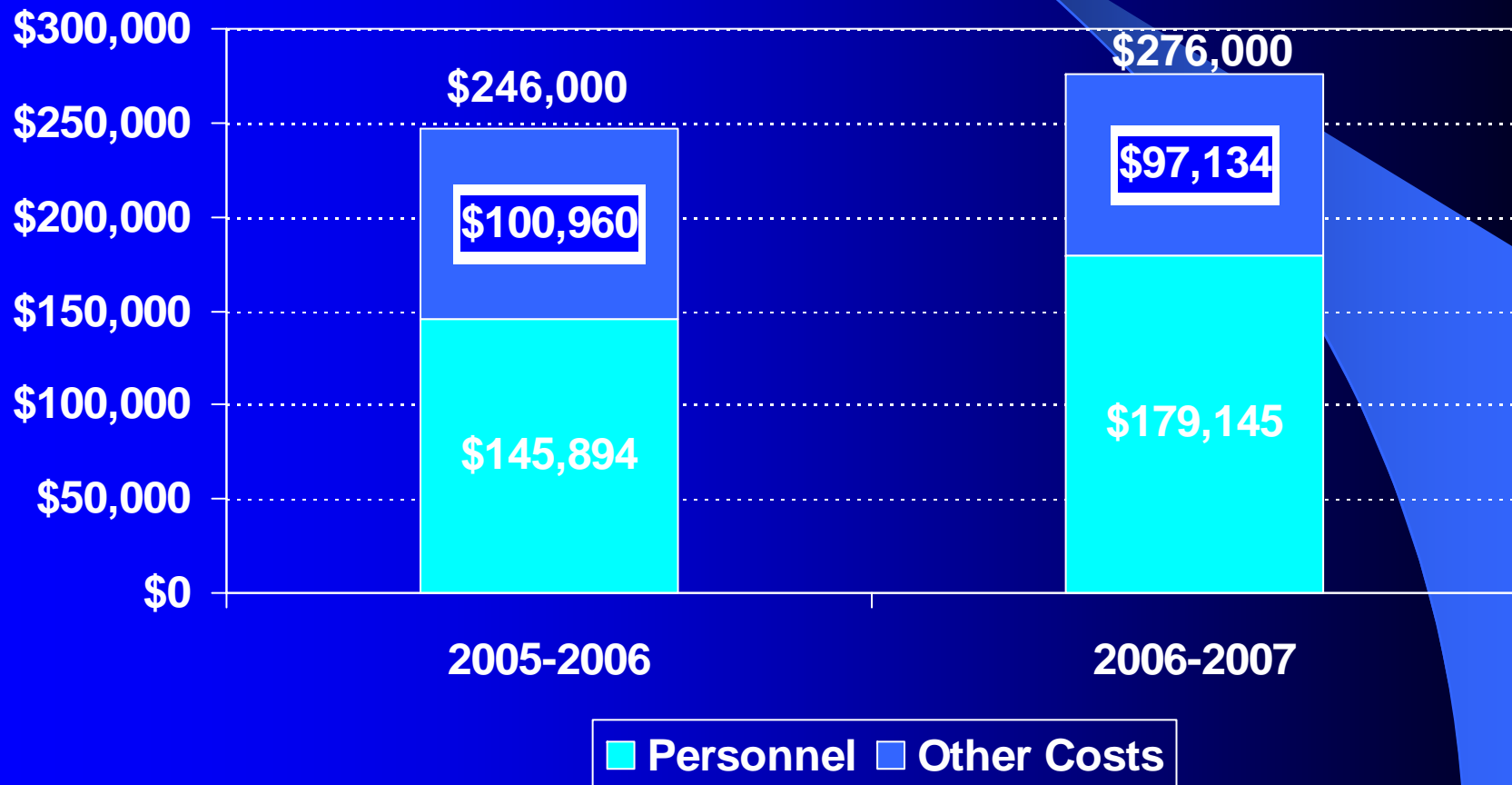
Most revenues come from dues and school fees.



Small increases in all dues and fees help to balance the budget



Increase in total spending is the result of increases in personnel budget – budget for all other categories is down by 4%.



Major budget assumptions:

- Dues - \$1,080 Families - \$750 Singles
- Religious School Increases
 - \$320 Sunday religious school
 - \$250 for Bar/Bat Mitzvah tutoring
 - \$110 Confirmation
 - \$40 Hebrew School (books)
- Administrative Coordinator will
 - Minimize expenditures
 - Increase collections
 - Increase Fundraising revenues

Budget

- Discussion
- Motion
- Second
- Vote

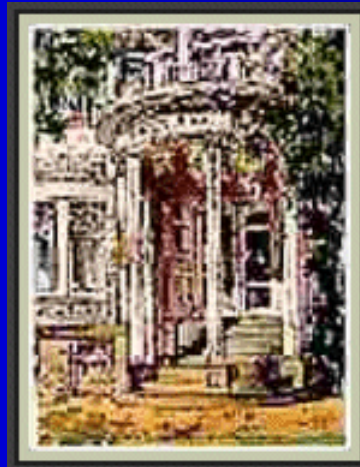
2006 – 2007 Slate of Officers and Trustees

- Stephen Selig Pres
- Charlie Newman Ex Pres
- Melissa Woods
- Mark Bauman
- Trudi Renwick
- Phil Bernard
- Jerry Silverman
- Ellie DeVries
- Kirsten Mishkin
- Christina Pitt
- Matt Cort
- ?
- ?

2006 – 2007 Slate of Officers and Trustees

- Discussion
- Motion
- Second
- Vote

OPEN FORUM TEMPLE SINAI



President's Remarks

- Appreciation
- Celebration
- Future